



Notice of Open Position

January 22, 2026

Job Title:	Great Lakes Regional Director	Unit:	Management
Department:	Organization & Field Services	Supervisor:	Senior Director of Organization and Field Services
		Annual Salary:	\$193,093.51

The AFT is a union of professionals that champions fairness, democracy, economic opportunity and high-quality public education, healthcare and public services for our members, their families and our communities. We are committed to advancing these principles through community engagement, organizing, collective bargaining and political activism, and especially through the work our members do.

Position Summary: The director will work under the direction of the Senior Director of Organizing and Field Services, as well as in cooperation with other regional directors and constituency directors. Responsibilities will generally include developing and implementing organizing strategies, allocating resources and staff, overseeing external organizing campaigns, oversee bargaining first contracts, assist locals with organizing supports, oversight of confidential matters, and other duties as assigned.

- Position Responsibilities:**
- Supervise and direct organizing campaigns, collective bargaining election campaigns, strikes, contract negotiations, political action, community coalition activities, programs to improve institutions in which AFT members work as well as other field activities on behalf of the national union.
 - Supervise and direct the on-site work of staff, including national representatives.
 - Oversee relations between the national AFT and state federations and offer recommendations for national financial aid and other assistance with respect to organizing.
 - Assist affiliates with capacity building in all areas of union activity.
 - Evaluate, schedule, discipline and effectively recommend hiring and firing of project staff.
 - Oversee relations between the national AFT and AFT state federations and locals in terms of recommendations for national AFT financial aid and other assistance programs across the entire spectrum of AFT's organizational jurisdiction.
 - Encourage improved relations with AFT state federations and locals to assigned and state and local AFL-CIO central bodies.
 - Provide negotiations expertise for first contracts as well as other contract issues.
 - Work with AFL-CIO department of organization and field services staff in discharging the above responsibilities

- Primary Knowledge, Skills and Abilities:**
- Substantial experience in the labor movement, including but not limited to, coordination and direction of communications, political action and labor education activities is essential.
 - Substantial experience in new unit certifications and collective bargaining.
 - Experience in union activities at various organizational levels.
 - Familiarity with issues facing AFT members in the great lakes region.
 - Applicants must have a demonstrated record of excellent interpersonal and communication skills.
 - Proven ability to work in a professional and collegial manner.
 - Knowledge of AFT and familiarity with AFT local and state federation structure is a plus.
 - Experience working with the AFT Organizing Model is desirable.
 - Prior experience conducting leadership training programs is desirable.

Equal Opportunity Employer.

- Applicants must be willing to relocate residence if deemed necessary by AFT for effective servicing of assigned area.

Application requirements: Applicants should submit a cover letter and resume for consideration via the following link: <https://app.smartsheet.com/b/form/019bdd3cba7575fba22c1ae3203f56f5>

Internal Posting Period: There is no internal posting period for this position. All applicants may be considered as they apply.

Equal Opportunity Employer.